

LS ELEVEN MEDIA SERVICES 2025/26 RATE CARD

PUBLISHED MARCH 2025, APPLICABLE FOR ALL CAMPAIGN BOOKINGS DUE TO GO LIVE FROM P5.

MEDIA PRICES

ASDA MAG ENTRANCE

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FM

- POS
- FEATURE SPACE
- IN RUN BRANDED BAY
- SEASONAL AISLE
- ATL
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- EXPERIENTIAL
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ASDA MAG

| PROPOSITION | DURATION | NOTES | RATE | SUPPLIER RATE DISCOUNT |
|--|----------|-------|---------|------------------------------|
| Display Full page | - | - | £12,500 | Υ |
| Display Double page | - | - | £21,700 | Υ |
| Display Half page | - | - | £6,250 | Υ |
| Inside Front Cover | - | - | £13,500 | Υ |
| Back Cover | - | - | £12,500 | Υ |
| Advertorial - Product Only - Full page | - | - | £15,000 | Υ |
| Advertorial - Product Only - Double page | - | - | £25,500 | Υ |
| Advertorial - Product & Recipe - Full page | - | - | £16,500 | Υ |
| Advertorial - Product & Recipe - Double page | - | - | £28,050 | Υ |
| Decision Tree / Quiz - Full page | - | - | £16,500 | Υ |
| Decision Tree / Quiz - Double page | - | - | £28,050 | Υ |
| Product & Price Co-Fund (1 product) | - | - | £3,575 | Υ |
| Best of / Seasonal Top Picks Co-Fund (1 product) | - | - | £4,290 | Υ |
| Sponsored Recipe Feature - 6xpages | - | - | £55,000 | Υ |
| Sweet or Savoury - 4xpages | - | - | £40,000 | Υ |

ENTRANCE

| PROPOSITION | DURATION | NOTES | RATE | SUPPLIER RATE DISCOUNT |
|-------------------------|----------|-----------|------|------------------------------|
| Security Covers BAU | 1 week | Per store | £145 | Υ |
| Security Covers Die Cut | 1 week | Per store | £174 | Υ |
| Security Covers Branded | 1 week | Per store | £160 | Υ |
| Bollard Covers BAU | 1 week | Per store | £130 | Υ |
| Bollard Covers Die Cut | 1 week | Per store | £156 | Υ |
| Bollard Covers Branded | 1 week | Per store | £143 | Υ |
| D6 1 week | 1 week | Per store | £350 | Υ |
| D6 2 week | 2 weeks | Per store | £595 | Υ |
| D6 3 week | 3 weeks | Per store | £840 | Υ |

FM

| PROPOSITION | DURATION | NOTES | RATE | SUPPLIER RATE DISCOUNT |
|-------------|----------|-----------|------|------------------------------|
| ASDA FM 10" | 1 week | Per store | £55 | Υ |
| ASDA FM 30" | 1 week | Per store | £75 | Υ |

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POS

| PROPOSITION | DURATION | NOTES | RATE | SUPPLIER RATE DISCOUNT |
|-----------------------|--------------------------------|-----------|------|------------------------------|
| Barkers | Per week rate - min 3 weeks | Per store | £20 | Υ |
| Booklets | Per week rate - min 3 weeks | Perstore | £25 | Υ |
| Shelf Talkers | Per week rate - min 3 weeks | Per store | £20 | Υ |
| Info Panel 12wk | 12 weeks | Per store | £155 | Υ |
| Chip & Pin - 5 units | 12 weeks | Per store | £129 | Υ |
| Chip & Pin - 10 units | 12 weeks | Per store | £258 | Υ |
| Pharmacy Unit Blinker | Promo Period | Perstore | £82 | Υ |
| Blinkers - Promo | Promo Period | Perstore | £45 | Υ |
| Blinkers - 12 week | 12 weeks | Per store | £80 | Υ |
| Spinning Blinker | Promo Period | Perstore | £62 | Υ |
| Café Table Talkers | Promo Period | Per store | £227 | Υ |

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FEATURE SPACE

| PROPOSITION | DURATION | NOTES | RATE | SUPPLIER RATE DISCOUNT |
|---|--------------|-----------|-------|------------------------------|
| Ambient Branded GE (inc In-run - HFSS) | Promo Period | Per store | £ 225 | N |
| Ambient Enhanced Branded GE (inc In-run - HFSS) | Promo Period | Per store | £470 | N |
| Frozen Branded GE (full end) | Promo Period | Per store | £225 | N |
| Frozen Branded GE (2 doors) | Promo Period | Per store | £200 | N |
| Frozen Branded GE (1 door) | Promo Period | Per store | £190 | N |
| Frozen Enhanced Branded GE | Promo Period | Per store | £470 | N |
| Chilled Branded GE | Promo Period | Per store | £225 | N |
| Chilled Branded Half GE | Promo Period | Per store | £155 | N |

| Chilled Enhanced Branded GE | Promo Period | Per store | £391 | N |
|-----------------------------|--------------|---|------|---|
| H&B Branded GE | Promo Period | Per store | £225 | N |
| Branded Shippers | Promo Period | Per store | £66 | N |
| Branded Sidestack | Promo Period | Per store | £88 | N |
| Hotspot | Promo Period | Per store +20% FOR EACH OF GWP, GE OR NON- THURSDAY INSTALL | £130 | N |
| Hotspot | 12 weeks | Per store +20% FOR EACH OF GWP, GE OR NON- THURSDAY INSTALL | £309 | N |
| LED Illuminated HotSpot | Promo Period | Per store +20% FOR EACH OF GWP, GE OR NON- THURSDAY INSTALL | £195 | N |
| Wire Bins (QMS) | 12 weeks | Perstore | £71 | N |
| Wire Bins (Shop floor) | Promo Period | Per store | £71 | N |
| Action alley value 1 bay | Promo Period | Per store | £209 | N |
| Action alley value 2 bays | Promo Period | Per store | £335 | N |
| Action alley value 3 bays | Promo Period | Perstore | £466 | N |

IN RUN BRANDED BAY

| PROPOSITION | DURATION | NOTES | RATE | SUPPLIER RATE DISCOUNT |
|---|----------|-----------|------|------------------------------|
| Freezer Bay - Door & Well Vinyls / Die-cut Blinkers | 12 weeks | Per store | £247 | N |
| Chilled Bay - Header / Die Cut Blinkers / Stripping | 12 weeks | Per store | £300 | N |
| Ambient Bay - Header / Die-cut Blinkers / Stripping | 12 weeks | Per store | £359 | N |
| Ambient Bay - Header / Pallet wrap / Stripping | 12 weeks | Per store | £328 | N |
| Ambient Double Bay | 12 weeks | Per store | £628 | N |
| Ambient Double Bay Refresh | 12 weeks | Per store | £503 | N |
| Branded Bay Refresh (Frozen) | 12 weeks | Per store | £206 | N |
| Chilled Double Bay | 12 weeks | Per store | £480 | N |
| Die-cut Chilled Branded Bay (3D version POA) | 12 weeks | Per store | £330 | N |
| Branded Bay Refresh (Ambient / Chilled) | 12 weeks | Per store | £280 | N |
| Branded Shelf - 2x Bookends / Stripping | 12 weeks | Per store | £200 | N |
| Die-Cut Branded Shelf: 2x Die-Cut Bookends/ Stripping | 12 weeks | Per store | £235 | N |
| 3d Branded Shelf | 12 weeks | Per store | £260 | N |
| 1m floor sticker (Bolt-on) | 6 weeks | Per store | £216 | N |

| 2m floor sticker (Bolt-on) | 6 weeks | Per store | £290 | N |
|----------------------------------|----------|-----------|---------|---|
| Bakery Branded Bay | 12 weeks | Per store | £359 | N |
| H&B Branded Bay (Hanging Header) | 12 weeks | Per store | £309 | N |
| Branded Bay Backboard | 12 weeks | Per store | £232 | N |
| Branded Bay Backboard (1 year) | 52 weeks | Per store | £556 | N |
| Branded Bay Header (1 year) | 52 weeks | Per store | £543 | N |
| Aisle takeover | 6 weeks | Per store | £12,947 | N |

SEASONAL AISLE

| PROPOSITION | DURATION | NOTES | RATE | SUPPLIER RATE DISCOUNT |
|---|-------------------------------|-----------|------|------------------------------|
| Ambient Bay - Die-cut Header / Die-cut Blinkers / Stripping | Event Duration (10 weeks max) | Perstore | £330 | N |
| ASDA FM Ambient Bay – Standard Header & Blinkers / Stripping | Event Duration (10 weeks max) | Per store | £230 | N |
| 1m Floor sticker | Event Duration (10 weeks max) | Perstore | £222 | N |
| Hotspots | Event Duration (10 weeks max) | Perstore | £130 | N |

ATL

| PROPOSITION | DURATION | NOTES | RATE | SUPPLIER RATE DISCOUNT |
|------------------|----------|-------|------|------------------------------|
| Commercial Radio | | | POA | N |
| National Press | | | POA | N |

SAMPLING

| PROPOSITION | DURATION | NOTES | RATE | SUPPLIER RATE DISCOUNT |
|---|--------------|-------------|------|------------------------------|
| Single product - On or out of aisle / Tasting | Per day rate | Min 30 days | £486 | N |
| Single product - Foyer / Tasting | Per day rate | Min 30 days | £594 | N |
| Two products - On or out of aisle / Tasting | Per day rate | Min 30 days | £648 | N |
| Two products - Foyer / Tasting | Per day rate | Min 30 days | £756 | N |
| Single product - In aisle / Cooking demo | Per day rate | Min 30 days | £513 | N |
| Single product - In aisle / Product demo | Per day rate | Min 30 days | £486 | N |

EXPERIENTIAL

| PROPOSITION | DURATION | NOTES | RATE | SUPPLIER RATE DISCOUNT |
|---|--------------|------------|--------|------------------------------|
| Branded Trike - Car park | Per day rate | Min 8 days | £5,400 | N |
| Food truck - Car park | Per day rate | Min 8 days | £6,480 | N |
| Inflatable Dome & Counter - Car park | Per day rate | Min 8 days | £6,480 | N |
| Photo Booth Experience | Per day rate | Min 8 days | £5,500 | N |
| Ad-Truck and Dump Bins (take home sampling) | Per day rate | Min 8 days | £6,250 | N |
| Ad-Truck and Sampling Station | Per day rate | Min 8 days | £6,250 | N |
| Screen, Wrap and Dump Bins (take home sampling) | Per day rate | Min 8 days | £5,500 | N |
| Screen, Wrap, and Sampling Station | Per day rate | Min 8 days | £5,500 | N |
| Festival Sampling Kiosk | Per day rate | Min 8 days | £6,000 | N |
| Pop-Up Shop | Per day rate | Min 8 days | £5,000 | N |
| Enhanced Sampling (40 days / 20 stores) | Per day rate | Min 8 days | £1,500 | N |
| Foyer digital screens - Standard touch game | Per day rate | Min 8 days | £2,376 | N |
| Foyer digital screens - Bespoke touch game | Per day rate | Min 8 days | £2,700 | N |
| Foyer digital screens - Standard touch game + Competition | Per day rate | Min 8 days | £2,862 | N |
| Foyer digital screens - Bespoke touch game + Competition | Per day rate | Min 8 days | £3,132 | N |

NON ENDEMIC

| ACTIVITY TYPE | STANDARD RATES PER DAY | MINIMUM DAYS PW | SPACE AGREEMENT |
|--|---------------------------|--------------------|--|
| Brand Ambassador | £100 | 5 | |
| Car Dealership (1 Car) 2 Days | £110 | N/A | |
| Car Dealership (1 Car) 5 Days Car Dealership (1 Car) 7 Days | £100 | N/A | 3 - 4 Car Park Spaces (as near to FOS as possible, |
| | £75 | N/A | excluding disabled and parent /Child bays) - Where space |
| Car Dealership (2 Cars) 2 Days | £130 | N/A | allows, then directly outside store entrance is possible, |
| Car Dealership (2 Cars) 5 Days | £110 | N/A | however this is to be agreed at store level prior to activity. |
| Car Dealership (2 Cars) 7 Days | £80 | N/A | |

TROLLEY PANELS

| STORES | POSTERS | 2025 RATE | SUPPLIER RATE DISCOUNT |
|--------|---------|-----------|------------------------------|
| 40 | 5,000 | £25,585 | Υ |
| 75 | 9,375 | £39,331 | Υ |
| 100 | 12,500 | £46,721 | Υ |
| 200 | 25,000 | £88,000 | Υ |

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ATM - CONVENIENCE

| ENGAGEMENTS | LS11 RATE CARD |
|-------------|----------------|
| 250,000 | £5,850 |
| 300,000 | £7,020 |
| 350,000 | £8,190 |
| 400,000 | £9,360 |
| 450,000 | £10,530 |
| 500,000 | £11,700 |
| 550,000 | £12,870 |
| 600,000 | £14,040 |
| 650,000 | £15,210 |
| 700,000 | £16,380 |
| 764,916 | £17,550 |
| 829,016 | £18,720 |
| 895,208 | £19,890 |
| 963,597 | £21,060 |

ATM - MAIN ESTATE

| STORES | LS11 RATE CARD |
|---------|----------------|
| 250,000 | £7,776 |
| 300,000 | £9,396 |
| 350,000 | £10,908 |
| 400,000 | £12,420 |
| 450,000 | £14,040 |
| 500,000 | £15,444 |
| 550,000 | £17,064 |
| 600,000 | £18,684 |
| 650,000 | £20,196 |
| 700,000 | £21,816 |
| 764,916 | £23,760 |
| 829,016 | £25,812 |
| 895,208 | £27,864 |
| 963,597 | £29,916 |

CONVENIENCE

| PROPOSITION | DURATION | NOTES | RATE | SUPPLIER RATE DISCOUNT |
|-----------------------------------|--------------------------------|-----------|--------|------------------------------|
| Barker | Per week rate - min 3 weeks | Per store | £18 | Υ |
| Competition Booklet | Per week rate - min 3 weeks | Per store | £20 | Υ |
| A-Frame (A1 Poster) | 1 week | Per store | £85 | Υ |
| Car Park Banner | 1 week | Per store | £95 | Υ |
| Bollards | 1 week | Per store | £115 | Υ |
| Billboards (Trotters) - 4 weeks | 4 weeks | Per store | £1,400 | N |
| Billboards (Trotters) - 12 weeks | 12 weeks | Per store | £2,940 | N |
| Wire Bins | Promo Period | Per store | £65 | Υ |
| Branded Shippers | Promo Period | Per store | £40 | N |
| Digital Express Screens - 1 week | 1 week | Per store | £50 | Υ |
| Digital Express Screens - 2 weeks | 2 weeks | Per store | £90 | Υ |
| Digital Express Screens - 3 weeks | 3 weeks | Per store | £120 | Υ |
| Store Takeover | 3 weeks | Per store | £5,000 | N |
| Branded Chiller | 1 year | Perstore | £900 | N |

DIGITAL ONSITE, OFFSITE, REWARDS & CRM

DIY DIGITAL BUNDLES - CPM MEDIA

| OBJECTIVE | CPM RATE | RICH MEDIA ENHANCEMENT | RICH MEDIA ENHANCMENT PLACEMENTS | SUPPLIER RATE DISCOUNT |
|------------------------------|----------|---------------------------|---|---------------------------|
| Awareness | £35 | £40.25 | Expandable banner (leaderboard & | Υ |
| Consideration | £35 | £40.25 | billboard enhancement) Video Integration (Billboard & Promo banner enhancement) | Υ |
| Conversion | £75 | £86.25 | Prism (Promo banner enhancement) Ad Flipper (Promo banner | Υ |
| Prime media - Brand burst | £40.25 | N/A | enhancement) Dynamic live data feeds (Billboard, leaderboard & promo banner | Υ |
| Audience Package | £52 | N/A | enhancement) | Υ |

DIGITAL ONSITE, OFFSITE, REWARDS & CRM cont.

SPONSORED PRODUCTS - CPC MEDIA

| OBJECTIVE | MEDIA TYPE | RATE | SUPPLIER RATE DISCOUNT |
|------------|-------------------|--------------|---------------------------|
| Conversion | Sponsored Product | Variable CPC | N |

SEARCH TAKEOVERS (TRIAL RATES)

| OBJECTIVE | MEDIA TYPE | RATE | SUPPLIER RATE DISCOUNT |
|------------|--|---------|---------------------------|
| Conversion | Category Search term (e.g. Washing powder, shampoo, chocolate) | £22,000 | N |
| Conversion | Brand Search term (e.g. Lenor, Cadbury, Nestle) | £18,000 | N |

TENANCY MEDIA - TAKEOVERS

| OBJECTIVE | MEDIA TYPE | CHARGE TYPE | RATE | SUPPLIER RATE DISCOUNT |
|---------------|-------------------------------------|-------------------|---------|------------------------|
| Awareness | Shop groceries Homepage Takeover | Flat rate: 1 day | £17,000 | Υ |
| Consideration | Aisle Takeover | Flat rate: 1 week | £11,000 | Υ |
| Consideration | Department Takeover | Flat rate: 1 week | £16,500 | Υ |
| Consideration | Category Takeover | Flat rate: 1 week | £27,500 | Υ |

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CONTENT PAGES

| OBJECTIVE | FORMAT | SIGNPOSTING INCLUDED | MAX. DURATION | RATE | SUPPLIER RATE DISCOUNT |
|----------------------------|--------------------|---|--|---------|---------------------------|
| | Branded page | N/A | Same length as digital campaign booking *Extending the activity beyond this duration will cost a 25% extension fee per additional period | £6,000 | Υ |
| Consideration & Convertion | Simple brand zone | Link builder, Search re-direct, Cat Nav Logos | 10 weeks *Extending the activity beyond this duration will cost a 25% extension fee per additional period | £27,500 | Υ |
| | Complex brand zone | Link builder, Search re-direct, Cat Nav Logos | 20 weeks *Extending the activity beyond this duration will cost a 25% extension fee per additional period | £49,500 | Υ |

DIGITAL ONSITE, OFFSITE, REWARDS & CRM cont.

COMPETITIONS

| OBJECTIVE | MEDIA TYPE | RATE | SUPPLIER RATE DISCOUNT |
|---------------------------|---|---------|------------------------|
| | Simple Competition page to highlight national brand campaign (branded page header)" | £6,000 | Υ |
| | Simple Competition page (entry page + asda.com/win tile) | £9,000 | Y |
| Awareness & Consideration | Instant win Competition pre built template | £15,000 | Υ |
| | Instant win Competition bespoke design : (Priced on build and complexity) | n/a | Υ |
| | Prize fullfillment:(Priced on volume and complexity) | n/a | Υ |

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ASDA ACCESS

| MEDIA TYPE | MIN SPEND | RATE | SUPPLIER RATE DISCOUNT |
|--------------------------|-----------|---|---------------------------|
| L1 Plug & Play (Meta) | £17,600 | Flat Rate: Estimated impressions & reach to be provided at plan stage | N |
| L2 1PD Informed (Meta) | £30,000 | Flat Rate: Estimated impressions & reach to be provided at plan stage | N |
| L3 1PD Only (Meta) | £35,000 | Flat Rate: Estimated impressions & reach to be provided at plan stage | N |
| L3 1PD Self Serve (Meta) | £20,000 | Data fee starting rate: 30% of gross media investment | N |

REWARDS

| MEDIA TYPE | RATE | DETAILS | SUPPLIER RATE DISCOUNT |
|-------------------------------------|---------|---|---------------------------|
| Homepage Top Carousel Position 3 | £2,145 | - | Υ |
| Homepage Top Carousel Position 4 | £1,420 | - | Υ |
| Homepage Static Banner | £7,700 | | Υ |
| Rewards Pop up Banner | £10,000 | - | Υ |
| Targeted Digital Coupon | £5,000 | Trial rate. Excludes redemption costs & awareness media | N |
| Reward App Push Notification | £5,000 | Trial rate | N |

DIGITAL ONSITE, OFFSITE, REWARDS & CRM cont.

EMAIL MARKETING (TRIAL RATE)

| MEDIA TYPE | MIN SPEND | RATE | SUPPLIER RATE DISCOUNT |
|--------------------------|-----------|---|---------------------------|
| L1 Plug & Play (Meta) | £17,600 | Flat Rate: Estimated impressions & reach to be provided at plan stage | N |
| L2 1PD Informed (Meta) | £30,000 | Flat Rate: Estimated impressions & reach to be provided at plan stage | N |
| L3 1PD Only (Meta) | £35,000 | Flat Rate: Estimated impressions & reach to be provided at plan stage | N |
| L3 1PD Self Serve (Meta) | £20,000 | Data fee starting rate: 30% of gross media investment | N |

ONLINE GROCERY SAMPLING

| OBJECTIVE | DISTRIBUTION CENTRE | SAMPLE TYPE | MAX. SAMPLE VOLUME | RATE | SUPPLIER RATE DISCOUNT |
|-----------|---------------------|---|-----------------------|-------|------------------------|
| main! | Leeds | Ambient / Chilled / Leaflet / Frozen | 15,000 units per week | £0.38 | Υ |
| Trial | Nottingham | | 14,000 units per week | £0.38 | Υ |

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PERSONALISED SAMPLING

| OBJECTIVE | FORMAT | IMPRESSIONS | SAMPLE POOL VALUE | SAMPLE RRP | RATE | SUPPLIER RATE DISCOUNT |
|-----------|-----------------------------------|-------------|----------------------|------------|---------|------------------------|
| | Personalised Sampling - Tier 1 | 300,000 | £1,500 | <£2 | £10,700 | Υ |
| Trial | Personalised Sampling - Tier 2 | 500,000 | £2,250 | <£3 | £16,050 | Υ |
| | Personalised Sampling - Tier 3 | 700,000 | £3,000 | < £4 | £21,400 | Υ |

ASDA MAG - DISCOUNT PRICES

| PROPOSITION | PLAT DISCO | OUNT (25%) | GOLD DISCO | OUNT (20%) | SILVER DISCOUNT (15%) | | BRONZE DISCOUNT (10%) | |
|---|------------|------------|------------|------------|-----------------------|----------|-----------------------|----------|
| PROPOSITION | PLAT RATE | DISCOUNT | GOLD RATE | DISCOUNT | SILVER RATE | DISCOUNT | BRONZE RATE | DISCOUNT |
| Display Full page | £9,375 | £3,125 | £10,000 | £2,500 | £10,625 | £1,875 | £11,250 | £1,250 |
| Display Double page | £16,275 | £5,425 | £17,360 | £4,340 | £18,445 | £3,255 | £19,530 | £2,170 |
| Display Half page | £4,688 | £1,563 | £5,000 | £1,250 | £5,313 | £938 | £5,625 | £625 |
| Inside Front Cover | £10,125 | £3,375 | £10,800 | £2,700 | £11,475 | £2,025 | £12,150 | £1,350 |
| Back Cover | £9,375 | £3,125 | £10,000 | £2,500 | £10,625 | £1,875 | £11,250 | £1,250 |
| Advertorial - Product Only - Full page | £11,250 | £3,750 | £12,000 | £3,000 | £12,750 | £2,250 | £13,500 | £1,500 |
| Advertorial - Product Only - Double page | £19,125 | £6,375 | £20,400 | £5,100 | £21,675 | £3,825 | £22,950 | £2,550 |
| Advertorial - Product & Recipe - Full page | £12,375 | £4,125 | £13,200 | £3,300 | £14,025 | £2,475 | £14,850 | £1,650 |
| Advertorial - Product & Recipe - Double page | £21,038 | £7,013 | £22,440 | £5,610 | £23,843 | £4,208 | £25,245 | £2,805 |
| Decision Tree / Quiz - Full page | £12,375 | £4,125 | £13,200 | £3,300 | £14,025 | £2,475 | £14,950 | £1,650 |
| Decision Tree / Quiz - Double page | £21,038 | £7,013 | £22,440 | £5,610 | £23,843 | £4,208 | £25,245 | £2,805 |
| Product & Price Co-Fund (1 product) | £2,681 | £894 | £2,860 | £715 | £3,039 | £536 | £3,218 | £358 |
| Best of / Seasonal Top Picks Co-Fund (1 product) | £3,218 | £1,073 | £3,432 | £858 | £3,647 | £644 | £3,861 | £429 |
| Sponsored Recipe Feature - 6xpages | £41,250 | £13,750 | £44,000 | £11,000 | £46,750 | £8,250 | £49,500 | £5,500 |
| Sweet or Savoury - 4xpages | £30,000 | 10,000 | £32,000 | £8,000 | £34,000 | £6,000 | £36,000 | £4,000 |

| PROPOSITION | ORIGINAL PRICE | OWN LAB | BEL (40%) | TIER 1 EVENT (30%) | | TIER 2 EVENT (15%) | |
|---|----------------|------------|-----------|--------------------|----------|--------------------|----------|
| PROPOSITION | ORIGINAL PRICE | LABEL RATE | DISCOUNT | TIER 1 RATE | DISCOUNT | TIER 2 RATE | DISCOUNT |
| Display Full page | £12,500 | £7,500 | £5,000 | £8,750 | £3,750 | £10,625 | £1,875 |
| Display Double page | £21,700 | £13,020 | £8,680 | £15,190 | £6,510 | £18,445 | £3,255 |
| Display Half page | £6,250 | £3,750 | £2,500 | £4,375 | £1,875 | £5,313 | £938 |
| Inside Front Cover | £13,500 | £8,100 | £5,400 | £9,450 | £4,050 | £11,475 | £2,025 |
| Back Cover | £13,500 | £8,100 | £5,400 | £8,750 | £3,750 | £10,625 | £1,875 |
| Advertorial - Product Only - Full page | £15,000 | £9,000 | £6,000 | £10,500 | £4,500 | £12,750 | £2,250 |
| Advertorial - Product Only - Double page | £25,500 | £15,300 | £10,200 | £17,850 | £7,650 | £21,675 | £3,825 |
| Advertorial - Product & Recipe - Full page | £16,500 | £9,900 | £6,600 | £11,550 | £4,950 | £14,025 | £2,475 |
| Advertorial - Product & Recipe - Double page | £28,050 | £16,830 | £11,220 | £19,635 | £8,415 | £23,843 | £4,208 |
| Decision Tree / Quiz - Full page | £16,500 | £9,900 | £6,600 | £11,550 | £4,950 | £14,025 | £2,475 |
| Decision Tree / Quiz - Double page | £28,050 | £16,830 | £11,220 | £19,635 | £8,415 | £23,843 | £4,208 |
| Product & Price Co-Fund (1 product) | £3,575 | £2,145 | £1,430 | £2,503 | £1,073 | £3,039 | £536 |
| Best of / Seasonal Top Picks Co-Fund (1 product) | £4,290 | £2,574 | £1,716 | £3,003 | £1,287 | £3,647 | £644 |
| Sponsored Recipe Feature - 6xpages | £55,000 | £33,000 | £22,000 | £38,500 | £16,500 | £46,750 | £8,250 |
| Sweet or Savoury - 4xpages | £40,000 | £24,000 | £16,000 | £28,0 00 | £12,000 | £34,000 | £6,000 |

ENTRANCE - DISCOUNT PRICES

| PROPOSITION | PLAT DISCO | OUNT (25%) | GOLD DISCOUNT (20%) | | SILVER DISCOUNT (15%) | | BRONZE DISCOUNT (10%) | |
|-------------------------|------------|------------|---------------------|----------|-----------------------|----------|-----------------------|----------|
| PROPOSITION | PLAT RATE | DISCOUNT | GOLD RATE | DISCOUNT | SILVER RATE | DISCOUNT | BRONZE RATE | DISCOUNT |
| Security Covers BAU | £109 | £36 | £116 | £29 | £123 | £22 | £131 | £15 |
| Security Covers Die Cut | £109 | £36 | £116 | £29 | £123 | £22 | £131 | £15 |
| Security Covers Branded | £120 | £40 | £128 | £32 | £136 | £24 | £144 | £16 |
| Bollard Covers BAU | £98 | £33 | £104 | £26 | £111 | £20 | £117 | £13 |
| Bollard Covers Die Cut | £117 | £39 | £125 | £31 | £133 | £23 | £140 | £16 |
| Bollard Covers Branded | £107 | £36 | £114 | £29 | £122 | £21 | £129 | £14 |
| D6 1 week | £263 | £88 | £280 | £70 | £298 | £53 | £315 | £35 |
| D6 2 week | £446 | £149 | £476 | £119 | £506 | £89 | £536 | £60 |
| D6 3 week | £630 | £210 | £672 | £168 | £714 | £126 | £756 | £84 |

| PROPOSITION | ORIGINAL PRICE | OWN LAE | BEL (40%) | TIER 1 EVENT (30%) | | TIER 2 EVENT (15%) | |
|-------------------------|----------------|------------|-----------|--------------------|----------|--------------------|----------|
| PROPOSITION | ORIGINAL PRICE | LABEL RATE | DISCOUNT | TIER 1 RATE | DISCOUNT | TIER 2 RATE | DISCOUNT |
| Security Covers BAU | £145 | £87 | £58 | £102 | £44 | £123 | £22 |
| Security Covers Die Cut | £145 | £87 | £58 | £122 | £52 | £148 | £26 |
| Security Covers Branded | £160 | £96 | £64 | £112 | £48 | £136 | £24 |
| Bollard Covers BAU | £130 | £78 | £52 | £91 | £39 | £111 | £20 |
| Bollard Covers Die Cut | £156 | £94 | £62 | £109 | £47 | £133 | £23 |
| Bollard Covers Branded | £143 | £86 | £57 | £100 | £43 | £122 | £21 |
| D6 1 week | £350 | £210 | £140 | £245 | £105 | £298 | £53 |
| D6 2 week | £595 | £357 | £238 | £417 | £179 | £506 | £89 |
| D6 3 week | £840 | £504 | £336 | £588 | £252 | £714 | - |

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| | JNT PRI | |

| PROPOSITION | PLAT DISCOUNT (25%) GOLD DISCOUNT (20%) | | SILVER DISCOUNT (15%) | | BRONZE DISCOUNT (10%) | | | |
|-------------|---|----------|-----------------------|----------|-----------------------|----------|-------------|----------|
| PROPOSITION | PLAT RATE | DISCOUNT | GOLD RATE | DISCOUNT | SILVER RATE | DISCOUNT | BRONZE RATE | DISCOUNT |
| ASDA FM 10" | £41 | £14 | £44 | £11 | £47 | £8 | £50 | £6 |
| ASDA FM 30" | £56 | £19 | £60 | £15 | £64 | £11 | £68 | £8 |

| PROPOSITION | ORIGINAL PRICE | OWN LABEL (40%) | | TIER 1 EVENT (30%) | | TIER 2 EVENT (15%) | |
|-------------|----------------|-----------------|----------|--------------------|----------|--------------------|----------|
| | ORIGINAL PRICE | LABEL RATE | DISCOUNT | TIER 1 RATE | DISCOUNT | TIER 2 RATE | DISCOUNT |
| ASDA FM 10" | £55 | £33 | £22 | £39 | £17 | £47 | £8 |
| ASDA FM 30" | £75 | £45 | £30 | £53 | £23 | £64 | £11 |

POS - DISCOUNT PRICES

| PROPOSITION | PLAT DISCO | DUNT (25%) | GOLD DISCO | OUNT (20%) | SILVER DISC | OUNT (15%) | BRONZE DISCOUNT (10%) | |
|-----------------------|------------|------------|------------|------------|-------------|------------|-----------------------|----------|
| PROPOSITION | PLAT RATE | DISCOUNT | GOLD RATE | DISCOUNT | SILVER RATE | DISCOUNT | BRONZE RATE | DISCOUNT |
| Barkers | £15 | £5 | £16 | £4 | £17 | £3 | £18 | £2 |
| Booklets | £19 | £6 | £20 | £5 | £21 | £4 | £23 | £3 |
| Shelf Talkers | £15 | £5 | £16 | £4 | £17 | £3 | £18 | £2 |
| Info Panel 12wk | £116 | £39 | £124 | £31 | £131 | £23 | £139 | £15 |
| Chip & Pin - 5 units | £97 | £32 | £103 | £26 | £109 | £19 | £116 | £13 |
| Chip & Pin - 10 units | £193 | £64 | £206 | £52 | £219 | £39 | £232 | £26 |
| Pharmacy Unit Blinker | £62 | £21 | £66 | £16 | £70 | £12 | £74 | £8 |
| Blinkers - Promo | £34 | £11 | £36 | £9 | £38 | £7 | £41 | £5 |
| Blinkers - 12 week | £60 | £20 | £64 | £16 | £68 | £12 | £72 | £8 |
| Spinning Blinker | £46 | £15 | £49 | £12 | £53 | £9 | £56 | £6 |
| Café Table Talkers | £170 | £57 | £181 | £45 | £193 | £34 | £204 | £23 |

| PROPOSITION | ORIGINAL PRICE | OWN LAE | BEL (40%) | TIER 1 EVI | ENT (30%) | TIER 2 EVENT (15%) | |
|-----------------------|----------------|------------|-----------|-------------|-----------|--------------------|----------|
| PROPOSITION | ORIGINAL PRICE | LABEL RATE | DISCOUNT | TIER 1 RATE | DISCOUNT | TIER 2 RATE | DISCOUNT |
| Barkers | £20 | £12 | £8 | £14 | £6 | £17 | £3 |
| Booklets | £25 | £15 | £10 | £18 | £8 | £21 | £4 |
| Shelf Talkers | £20 | £12 | £8 | £14 | £6 | £17 | £3 |
| Info Panel 12wk | £155 | £93 | £62 | £108 | £46 | £131 | £23 |
| Chip & Pin - 5 units | £129 | £77 | £52 | £90 | £39 | £109 | £19 |
| Chip & Pin - 10 units | £258 | £155 | £103 | £180 | £77 | £219 | £39 |
| Pharmacy Unit Blinker | £82 | £49 | £33 | £58 | £25 | £70 | £12 |
| Blinkers - Promo | £45 | £27 | £18 | £32 | £14 | £38 | £7 |
| Blinkers - 12 week | 083 | £48 | £32 | £56 | £24 | £68 | £12 |
| Spinning Blinker | £62 | £37 | £25 | £43 | £19 | £53 | £9 |
| Café Table Talkers | £227 | £136 | £91 | £159 | £68 | £193 | £34 |

CONVENIENCE - DISCOUNT PRICES

| PROPOSITION | PLAT DISCO | OUNT (25%) | GOLD DISC | OUNT (20%) | SILVER DISC | OUNT (15%) | BRONZE DISCOUNT (10%) | |
|-----------------------------------|------------|------------|-----------|------------|-------------|------------|-----------------------|----------|
| PROPOSITION | PLAT RATE | DISCOUNT | GOLD RATE | DISCOUNT | SILVER RATE | DISCOUNT | BRONZE RATE | DISCOUNT |
| Barker | £14 | £5 | £14 | £4 | £15 | £3 | £16 | £2 |
| Competition Booklet | £15 | £5 | £16 | £4 | £17 | £3 | £18 | £2 |
| A-Frame (A1 Poster) | £64 | £21 | £68 | £17 | £72 | £13 | £77 | £9 |
| Car Park Banner | £71 | £24 | £76 | £19 | £81 | £14 | £86 | £10 |
| Bollards | £86 | £29 | £92 | £23 | £98 | £17 | £104 | £12 |
| Wire Bins | - | - | - | - | - | - | - | - |
| Digital Express Screens - 1 week | £38 | £13 | £40 | £10 | £43 | £8 | £45 | £5 |
| Digital Express Screens - 2 weeks | £68 | £23 | £72 | £18 | £77 | £14 | £81 | £9 |
| Digital Express Screens - 3 weeks | £90 | £30 | £96 | £24 | £102 | £18 | £108 | £12 |

| PROPOSITION | ORIGINAL PRICE | OWN LAE | BEL (40%) | TIER 1 EVI | ENT (30%) | TIER 2 EVENT (15%) | |
|-----------------------------------|----------------|------------|-----------|-------------|-----------|--------------------|----------|
| PROPOSITION | ORIGINAL PRICE | LABEL RATE | DISCOUNT | TIER 1 RATE | DISCOUNT | TIER 2 RATE | DISCOUNT |
| Barker | £18 | £11 | £7 | £13 | £5 | £15 | £3 |
| Competition Booklet | £20 | £12 | £7 | £14 | £6 | £17 | £3 |
| A-Frame (A1 Poster) | £85 | £51 | £34 | £60 | £26 | £72 | £13 |
| Car Park Banner | £95 | £57 | £38 | £67 | £29 | £81 | £14 |
| Bollards | £115 | £69 | £46 | £81 | £35 | £98 | £17 |
| Wire Bins | £65 | - | - | £46 | £20 | £55 | £10 |
| Digital Express Screens - 1 week | £50 | £30 | £20 | £35 | £15 | £43 | £8 |
| Digital Express Screens - 2 weeks | 063 | £54 | £36 | £63 | £27 | £77 | £14 |
| Digital Express Screens - 3 weeks | £120 | £72 | £48 | £84 | £36 | £102 | £18 |

IN STORE DIGITAL GOLD DISCOUNT (20%) SILVER DISCOUNT (15%) BRONZE DISCOUNT (10%) **PROPOSITION** GOLD RATE DISCOUNT SILVER RATE DISCOUNT BRONZE RATE DISCOUNT Kiosk £30 £10 £32 £8 £34 £6 £36 £4 Hologram £30,000 £34,000 £4,000 £10,000 £32,000 £8,000 £6,000 £36,000 Vending £2,925 £975 £3,120 £780 £3,315 £585 £3,510 £390 Welcome Wall £338 £113 £360 £90 £383 £68 £405 £45 FOS Gantry Small 1,500 £500 £1,600 £400 £1,700 £300 £1,800 £200 FOS Gantry Large £1,750 £583 £1,866 £467 £1,983 £350 £2,100 £233

| PROPOSITION | ODICINAL DDICE | OWN LAB | OWN LABEL (40%) | | TIER 1 EVENT (30%) | | ENT (15%) |
|------------------|----------------|------------|-----------------|-------------|--------------------|-------------|-----------|
| PROPOSITION | ORIGINAL PRICE | LABEL RATE | DISCOUNT | TIER 1 RATE | DISCOUNT | TIER 2 RATE | DISCOUNT |
| Kiosk | £40 | £24 | £16 | £28 | £12 | £34 | £6 |
| Hologram | £40,000 | £24,000 | £16,000 | £28,000 | £12,000 | £34,000 | £6,000 |
| Vending | £3,900 | £2,340 | £1,560 | £2,730 | £1,170 | £3,315 | £585 |
| Welcome Wall | £450 | £270 | £180 | £315 | £135 | £383 | £68 |
| FOS Gantry Small | £2,000 | £1,200 | £800 | £1,400 | £600 | £1,700 | £300 |
| FOS Gantry Large | £2,333 | £1,400 | £933 | £1,633 | £700 | £1,983 | £350 |

| TROLLEY PANELS | | | | | | | | | | | |
|----------------|---------|---------------------|----------|---------------------|----------|-----------------------|----------|-----------------------|----------|--|--|
| STORES POSTERS | | PLAT DISCOUNT (25%) | | GOLD DISCOUNT (20%) | | SILVER DISCOUNT (15%) | | BRONZE DISCOUNT (10%) | | | |
| STURES | PUSTERS | PLAT RATE | DISCOUNT | GOLD RATE | DISCOUNT | SILVER RATE | DISCOUNT | BRONZE RATE | DISCOUNT | | |
| 40 | 5,000 | £19,189 | £6,396 | £20,468 | £5,117 | £21,747 | £3,838 | £23,027 | £2,559 | | |
| 75 | 9,375 | £29,498 | £9,833 | £31,464 | £7,866 | £33,431 | £5,900 | £35,397 | £3,933 | | |
| 100 | 12,500 | £35,041 | £11,680 | £37,377 | £9,344 | £39,713 | £7,008 | £42,049 | £4,672 | | |
| 200 | 25,000 | £66,000 | £22,000 | £70,400 | £17,600 | £74,800 | £13,200 | £79,200 | £8,800 | | |

| CTOREC | STORES POSTERS | ORIGINAL PRICE | OWN LAB | OWN LABEL (40%) | | ENT (30%) | TIER 2 EVENT (15%) | |
|--------|----------------|----------------|------------|-----------------|-------------|-----------|--------------------|----------|
| SIURES | PUSTERS | ORIGINAL PRICE | LABEL RATE | DISCOUNT | TIER 1 RATE | DISCOUNT | TIER 2 RATE | DISCOUNT |
| 40 | 5,000 | £25,585 | £15,351 | £10,234 | £34 | £6 | £32 | £8 |
| 75 | 9,375 | £39,331 | £23,598 | £15,732 | £34,000 | £6,000 | £32,000 | £8,000 |
| 100 | 12,500 | £46,721 | £28,032 | £18,688 | £3,315 | £585 | £3,120 | £780 |
| 200 | 25,000 | £88,000 | £52,800 | £35,200 | £383 | £68 | £360 | £90 |

| TENANCY MEDIA - TAKEOVERS | | | | | | | | | | |
|----------------------------------|---------------------|----------|------------|---------------------|-------------|-----------------------|-------------|------------|--|--|
| PROPOSITION | PLAT DISCOUNT (25%) | | GOLD DISCO | GOLD DISCOUNT (20%) | | SILVER DISCOUNT (15%) | | OUNT (10%) | | |
| PROPOSITION | PLAT RATE | DISCOUNT | GOLD RATE | DISCOUNT | SILVER RATE | DISCOUNT | BRONZE RATE | DISCOUNT | | |
| Shop groceries Homepage Takeover | £12,750 | £4,250 | £13,600.0 | £3,400.0 | £14,450.00 | £2,550.00 | £15,300.0 | £1,700.0 | | |
| Aisle Takeover | £8,250 | £2,750 | £8,800.0 | £2,200.0 | £9,350.00 | £1,650.00 | £9,900.0 | £1,100.0 | | |
| Department Takeover | £12,375 | £4,125 | £13,200.0 | £3,300.0 | £14,025.00 | £2,475.00 | £14,850.0 | £1,650.0 | | |
| Category Takeover | £20,625 | £6,875 | £22,000.0 | £5,500.0 | £23,375.00 | £4,125.00 | £24,750.0 | £2,750.0 | | |

| PROPOSITION | ODICINAL DDICE | OWN LABEL (40%) | | TIER 1 EVE | ENT (30%) | TIER 2 EVENT (15%) | |
|----------------------------------|----------------|-------------------|----------|-------------|-----------|--------------------|----------|
| PROPOSITION | ORIGINAL PRICE | OWN LABEL RATE | DISCOUNT | TIER 1 RATE | DISCOUNT | TIER 2 RATE | DISCOUNT |
| Shop groceries Homepage Takeover | £17,000 | £10,200.0 | £6,800 | £11,900 | £5,100.00 | £14,450 | £2,550.0 |
| Aisle Takeover | £11,000 | £6,600.0 | £4,400 | £7,700 | £3,300.00 | £9,350 | £1,650.0 |
| Department Takeover | £16,500 | £9,900.0 | £6,600 | £11,550 | £4,950.00 | £14,025 | £2,475.0 |
| Category Takeover | £27,500 | £16,500.0 | £11,000 | £19,250 | £8,250.00 | £23,375 | £4,125.0 |

| CONTENT PAGES | | | | | | | | | | |
|--------------------|---|------------|-----------|-------------|-------------|-----------------------|-------------|----------|--|--|
| PROPOSITION | PLAT DISCOUNT (25%) GOLD DISCOUNT (20%) | | | SILVER DISC | OUNT (15%) | BRONZE DISCOUNT (10%) | | | | |
| PROPOSITION | PLAT RATE | DISCOUNT | GOLD RATE | DISCOUNT | SILVER RATE | DISCOUNT | BRONZE RATE | DISCOUNT | | |
| Branded page | £4,500.00 | £1,500.00 | £4,800.0 | £1,200.0 | £5,100.00 | £900.00 | £5,400.0 | £600.0 | | |
| Simple brand zone | £20,625.00 | £6,875.00 | £22,000.0 | £5,500.0 | £23,375.00 | £4,125.00 | £24,750.0 | £2,750.0 | | |
| Complex brand zone | £37,125.00 | £12,375.00 | £39,600.0 | £9,900.0 | £42,075.00 | £7,425.00 | £44,550.0 | £4,950.0 | | |

| PROPOSITION | ORIGINAL PRICE | OWN LABEL (40%) | | TIER 1 EVE | ENT (30%) | TIER 2 EVENT (15%) | |
|--------------------|----------------|-------------------|-----------|-------------|-----------|--------------------|----------|
| PROPOSITION | ORIGINAL PRICE | OWN LABEL RATE | DISCOUNT | TIER 1 RATE | DISCOUNT | TIER 2 RATE | DISCOUNT |
| Branded page | £6,000 | £3,600.0 | £2,400.0 | £4,200 | £1,800.0 | £5,100 | £900.0 |
| Simple brand zone | £27,500 | £16,500.0 | £11,000.0 | £19,250 | £8,250.0 | £23,375 | £4,125.0 |
| Complex brand zone | £49,500 | £29,700.0 | £19,800.0 | £34,650 | £14,850.0 | £42,075 | £7,425.0 |

| COMPETITIONS | | | | | | | | | |
|---|---|-----------|-----------|-------------|-------------|-----------------------|-------------|----------|--|
| DDODOSITION | PLAT DISCOUNT (25%) GOLD DISCOUNT (20%) | | | SILVER DISC | OUNT (15%) | BRONZE DISCOUNT (10%) | | | |
| PROPOSITION | PLAT RATE | DISCOUNT | GOLD RATE | DISCOUNT | SILVER RATE | DISCOUNT | BRONZE RATE | DISCOUNT | |
| Simple Competition page to highlight national brand campaign (branded page header)" | £4,500.00 | £1,500.00 | £4,800.0 | £1,200.0 | £5,100.00 | £900.00 | £5,400.0 | £600.0 | |
| Simple Competition page (entry page + asda.com/win tile) | £6,750.00 | £2,250.00 | £7,200.0 | £1,800.0 | £7,650.00 | £1,350.00 | £8,100.0 | £900.0 | |
| Instant win Competition pre built template | £11,250.00 | £3,750.00 | £12,000.0 | £3,000.0 | £12,750.00 | £2,250.00 | £13,500.0 | £1,500.0 | |

| PROPOSITION | ORIGINAL PRICE | OWN LABEL (40%) | | TIER 1 EVE | ENT (30%) | TIER 2 EVENT (15%) | |
|---|----------------|-------------------|----------|-------------|-----------|--------------------|----------|
| | | OWN LABEL RATE | DISCOUNT | TIER 1 RATE | DISCOUNT | TIER 2 RATE | DISCOUNT |
| Simple Competition page to highlight national brand campaign (branded page header)" | £6,000 | £3,600.0 | £2,400.0 | £4,200 | £1,800.00 | £5,100 | £900.0 |
| Simple Competition page (entry page + asda.com/win tile) | £9,000 | £5,400.0 | £3,600.0 | £6,300 | £2,700.00 | £7,650 | £1,350.0 |
| Instant win Competition pre built template | £15,000 | £9,000.0 | £6,000.0 | £10,500 | £4,500.00 | £12,750 | £2,250.0 |

| REWARDS | | | | | | | | | | |
|----------------------------------|---------------------|-----------|---------------------|----------|-----------------------|-----------|-----------------------|----------|--|--|
| PROPOSITION | PLAT DISCOUNT (25%) | | GOLD DISCOUNT (20%) | | SILVER DISCOUNT (15%) | | BRONZE DISCOUNT (10%) | | | |
| | PLAT RATE | DISCOUNT | GOLD RATE | DISCOUNT | SILVER RATE | DISCOUNT | BRONZE RATE | DISCOUNT | | |
| Homepage Top Carousel Position 3 | £1,608.75 | £536.25 | £1,716.0 | £429.0 | £1,823.25 | £321.75 | £1,930.5 | £214.5 | | |
| Homepage Top Carousel Position 4 | £1,065.00 | £355.00 | £1,136.0 | £284.0 | £1,207.00 | £213.00 | £1,278.0 | £142.0 | | |
| Homepage Static Banner | £5,775.00 | £1,925.00 | £6,160.0 | £1,540.0 | £6,545.00 | £1,155.00 | £6,930.0 | £770.0 | | |
| Rewards Pop up Banner | £7,500.00 | £2,500.00 | £8,000.0 | £2,000.0 | £8,500.00 | £1,500.00 | £9,000.0 | £1,000.0 | | |

| PROPOSITION | ORIGINAL PRICE | OWN LAB | EL (40%) | TIER 1 EVE | ENT (30%) | TIER 1 EVENT (30%) | |
|----------------------------------|----------------|-------------------|----------|-------------|-----------|--------------------|----------|
| | | OWN LABEL RATE | DISCOUNT | TIER 1 RATE | DISCOUNT | TIER 2 RATE | DISCOUNT |
| Homepage Top Carousel Position 3 | £2,145 | £1,287.0 | £858.0 | £1,502 | £643.50 | £1,823 | £321.8 |
| Homepage Top Carousel Position 4 | £1,420 | £852.0 | £568.0 | £994 | £426.00 | £1,207 | £213.0 |
| Homepage Static Banner | £7,700 | £4,620.0 | £3,080.0 | £5,390 | £2,310.00 | £6,545 | £1,155.0 |
| Rewards Pop up Banner | £10,000 | £6,000.0 | £4,000.0 | £7,000 | £3,000.00 | £8,500 | £1,500.0 |

| ONLINE GROCERY SAMPLING | | | | | | | | | | |
|-------------------------|---------------------|----------|---------------------|----------|-----------------------|----------|-----------------------|----------|--|--|
| PROPOSITION | PLAT DISCOUNT (25%) | | GOLD DISCOUNT (20%) | | SILVER DISCOUNT (15%) | | BRONZE DISCOUNT (10%) | | | |
| | PLAT RATE | DISCOUNT | GOLD RATE | DISCOUNT | SILVER RATE | DISCOUNT | BRONZE RATE | DISCOUNT | | |
| Leeds | £0.29 | £0.10 | £0.30 | £0.08 | £0.32 | £0.06 | £0.34 | £0.04 | | |
| Nottingham | £0.29 | £0.10 | £0.30 | £0.08 | £0.32 | £0.06 | £0.34 | £0.04 | | |

| PROPOSITION | ORIGINAL PRICE | OWN LABEL (40%) | | TIER 1 EVE | ENT (30%) | TIER 1 EVENT (30%) | |
|-------------|----------------|-------------------|----------|-------------|-----------|--------------------|----------|
| | | OWN LABEL RATE | DISCOUNT | TIER 1 RATE | DISCOUNT | TIER 2 RATE | DISCOUNT |
| Leeds | £0.38 | £0.23 | £0.15 | £0.27 | £0.11 | £0.32 | £0.06 |
| Nottingham | £0.38 | £0.23 | £0.15 | £0.27 | £0.11 | £0.32 | £0.06 |

| PERSONALISED SAMPLING | | | | | | | | | | |
|--------------------------------|---------------------|-----------|---------------------|----------|-----------------------|-----------|-----------------------|----------|--|--|
| PROPOSITION | PLAT DISCOUNT (25%) | | GOLD DISCOUNT (20%) | | SILVER DISCOUNT (15%) | | BRONZE DISCOUNT (10%) | | | |
| | PLAT RATE | DISCOUNT | GOLD RATE | DISCOUNT | SILVER RATE | DISCOUNT | BRONZE RATE | DISCOUNT | | |
| Personalised Sampling - Tier 1 | £8,025.00 | £2,675.00 | £8,560.0 | £2,140.0 | £9,095.00 | £1,605.00 | £9,630.0 | £1,070.0 | | |
| Personalised Sampling - Tier 2 | £12,037.50 | £4,012.50 | £12,840.0 | £3,210.0 | £13,642.50 | £2,407.50 | £14,445.0 | £1,605.0 | | |
| Personalised Sampling - Tier 3 | £16,050.00 | £5,350.00 | £17,120.0 | £4,280.0 | £18,190.00 | £3,210.00 | £19,260.0 | £2,140.0 | | |

| PROPOSITION | ORIGINAL PRICE | OWN LAB | EL (40%) | TIER 1 EV | ENT (30%) | TIER 1 EVENT (30%) | |
|--------------------------------|----------------|-------------------|----------|-------------|-----------|--------------------|----------|
| | ORIGINAL PRICE | OWN LABEL RATE | DISCOUNT | TIER 1 RATE | DISCOUNT | TIER 2 RATE | DISCOUNT |
| Personalised Sampling - Tier 1 | £10,700 | £6,420.0 | £4,280 | £7,490 | £3,210.00 | £9,095 | £1,605.0 |
| Personalised Sampling - Tier 2 | £16,050 | £9,630.0 | £6,420 | £11,235 | £4,815.00 | £13,643 | £2,407.5 |
| Personalised Sampling - Tier 3 | £21,400 | £12,840.0 | £8,560 | £14,980 | £6,420.00 | £18,190 | £3,210.0 |