

Household & Pet – April Savings

Seasonal aisle event: **05 – 25 April** In-run event: **15 April – 12 May**





April Savings



Covid-19 has had a huge impact on how consumers shop and what they buy. With rising health and hygiene concerns, the desire to get rid of bacteria and dirt is increasing - driving growth in the household cleaning market.₁ In addition to this, 2020 saw a 78% increase in people registering new pets throughout lockdown, and with more households owning pets than ever before, the industry is booming!₂

With the economic impact of Covid-19 consumers are now, more than ever, looking for ways to save money₃ - they are on the look out for great products at great prices. This event is the perfect opportunity for brands to reach out to money-saving shoppers who are actively seeking simple, cost-effective solutions to everyday living.





of UK households have been financially affected by the economic impact of Covid-19.3



Clean every year₅ – with

rising hygiene concerns,

it's likely that this will

increase.



The average family is trying to spend less, with each British household cutting back on £35 a week on average.4

> *No.2 purchase influencer Value 54%



per household is spent each year on cleaning products₆ - 77% of which are purchased in Supermarkets.₇



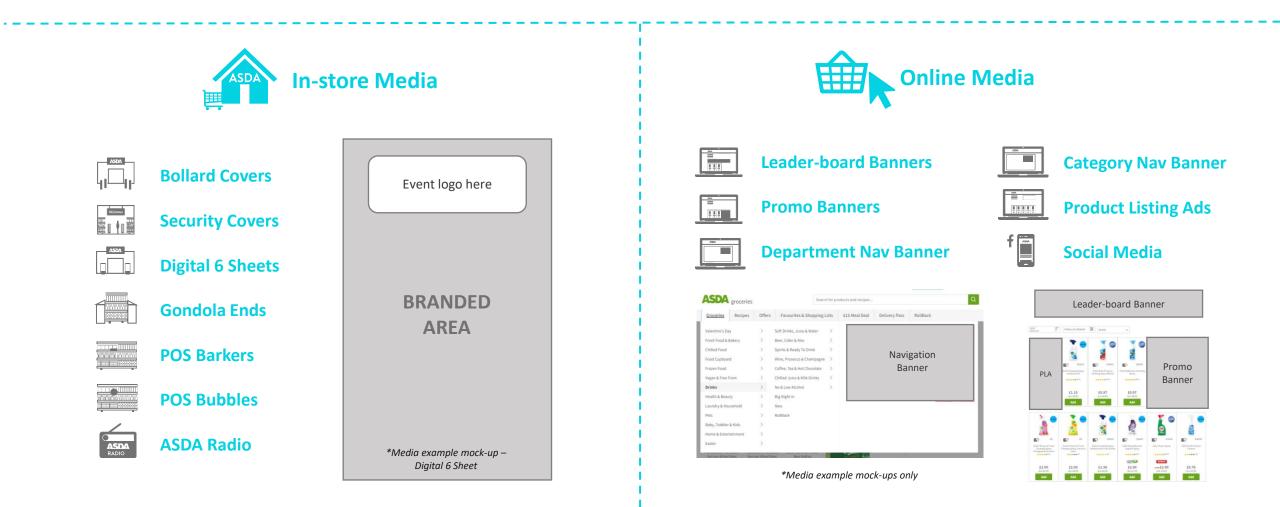
of UK shoppers say that they will always be looking for ways to spend less money.*



the average amount pet owners spend each month₈ - discounts in the pet aisle could appeal to those looking to save.

Supplier Opportunities

The April Savings Event will take place instore and on ASDA.com - reaching both ASDA's in-store and online shoppers. Event roundel and creative template will be made available for use on the following media:



Key Information



Event Live Dates: Seasonal aisle event: 05 – 25 April In-run event: 15 April – 12 May



Briefing Deadline: 16 January



Booking Deadline: 27 February

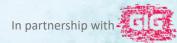


Contact: Speak to your Account Manager to begin building your *April Savings* campaign

Invest in Spring Savings and...

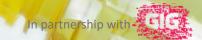
Inspire ASDA households looking to save money on everyday essentials Associate your brand with a key seasonal consumer trend Engage with shoppers and drive incremental sales for your products







Thank you



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